



Director of Mortgage Lending & Corporate Development

Input Capital Corp. is an innovator on the western Canadian agriculture scene. We're about six years old, have raised over \$100 million from investors and are the 5th largest public company in Saskatchewan. We're based in Regina, and are listed on the TSX Venture Exchange under the symbol INP.

The Director of Mortgage Lending & Corporate Development plays a key role on the management team working to implement Input's business plan.

Key responsibilities include:

Underwriting Mortgage Stream Contracts:

- Manage the underwriting and contracting process, including training, management & supervision of the business analyst(s) working to underwrite new mortgage streaming contracts;
- Oversee, improve and drive efficiencies throughout Input's end-to-end due diligence and investment proposal process for mortgage stream acquisitions;
- First look and review of completed investment proposals going to Investment Committee for approval;
- Propose and design workout strategies on contracts requiring restructuring;
- Manage and track deal-flow and timely contract implementation including management and oversight as well as coordination of work by the internal and external legal team; and
- Work with Director of Sales & Marketing and the Executive Leadership Team to develop new financial product offerings.

Corporate Performance, Tracking & Reporting:

- Create, produce and track corporate performance metrics and reports across the company for use by the executive team and internal and external audiences, including investor relations purposes;
- Maintain and continue development of the company's corporate model used in forecasting and strategic planning;
- Design, implement and manage an ongoing annual review process for streaming contracts; and
- Play an ongoing role in the company's investor reporting and performance, including investor facing interaction.

Strategic Projects:

- Play a major role in Input's ongoing efforts to build out its recently announced mortgage stream business including sourcing funding mechanisms and potential for securitization and capital structure strategy;
- Support the Executive Leadership Team with any M&A and/or corporate finance proposals / activity;
- Assist in the development and implementation of internal control systems to enhance the company's public reporting; and
- Co-lead an inter-departmental Netsuite ERP working group to build out integrated functionality of Netsuite in all aspects of Input's business.

Preference will be given to an individual who possesses:

- An undergraduate or graduate degree in finance, accounting, agribusiness, or a relevant area.
- A professional designation such as the CPA or CFA;
- At least five years' experience in a corporate environment, particularly dealing with or working for public companies;
- Previous experience with agriculture venture capital, private equity, or agriculture and commercial lending is ideal;
- A grain farming background in western Canada would be helpful, but is not a requirement;

- Solid Excel and Powerpoint skills;
- Strong attention to detail with demonstrated organizational, analytical and presentation skills;
- Excellent communication, interpersonal and problem solving skills; and
- The ability to work independently using sound judgment and initiative.

Attitude

- As part of a small management team, you need to be the kind of person who is willing to jump in as necessary to get things done;
- You need to be flexible and adaptable, and willing to work longer hours when the need arises; and
- You should enjoy your work and have a good sense of humour.

Reports to:

- Executive Vice-President & CFO

Direct Reports:

- Senior Business Analyst(s);
- Business Analysts;
- Paralegal; and
- Manager - Special Projects (IT)

Compensation

- Competitive salary + benefits
- Annual bonuses
- Stock option plan

If you fit the profile above and want to join a company that is on the move, you should consider applying for this position. Please submit your cv/resume via email to brad@inputcapital.com as soon as possible.