



Manager of Grain Marketing & Logistics

Input is looking for an entrepreneurial agriculture specialist who has hands-on grain marketing and logistics experience.

Input Capital Corp. is an innovator on the western Canadian agriculture scene. We're about five years old, have raised over \$100 million from investors and are the 5th largest public company in Saskatchewan. We're based in Regina, and are listed on the TSX Venture Exchange under the symbol INP.

Key responsibilities include:

Grain Marketing

- Monitor grain & oilseed markets across western Canada and globally
- Develop a corporate view on canola pricing and logistics
- Negotiate delivery contracts with grain companies, canola crushers and grain buyers across western Canada

Logistics

- Organize farm client deliveries against delivery contracts
- Organize trucking or other transportation logistics

Account/Relationship Management

- Manage relationships with existing farm clients

Preference will be given to an individual who possesses:

Experience & Skills

- Solid experience and knowledge of grain marketing, delivery contracts, basis contracts, hedging strategies, futures & options markets
- Hands-on grain & oilseed farming experience in western Canada
- Clear and comprehensive understanding of farm operations & finance
- Experience selling to or dealing with farmers on a daily basis
- Solid working experience with computers especially Excel, but also Word and Outlook

Education

- Life and experience are the best teacher, but any agriculture-specific education won't hurt. If you have a certificate in Agri-Marketing, or a degree in Agribusiness, Agronomy or Crop Science, any these would help you succeed in this role.

Attitude

- As part of a small team, you need to be the kind of person who is willing to jump in as necessary to get things done.
- You need to be flexible and adaptable, and willing to work longer hours when the need arises.
- You should enjoy your work and have a good sense of humour.

Input Capital offers competitive compensation, annual bonuses and stock options.

If you fit the profile above and love talking to farmers about farming, you should consider applying for this position. Please submit your cv/resume via email to gord@inputcapital.com as soon as possible.